



National Home Infusion Association

INDIVIDUAL CONSULTING PRACTICE MEMBERSHIP APPLICATION

Thank you for your interest in participating in the NHIA Consultant Network. Please type or print clearly the following information. *Indicates a required field.

First Name* Last Name*

Title* Company*

Street Address*

City* State/Province* Zip Code*

Email* Phone*

Fax Website

Please provide information that describes your consultant service. (250 character or less)

Select/Complete desired payment method below:

Enclosed is a check** (# _____) made payable to NHIA

Charge: Visa MasterCard
 American Express Discover
\$ Amount \$800

Account Number _____

Exp. Date _____ Billing Zip-Code _____

Name on Card _____ Signature _____

Contact at NHIA

Ashlan Oberholtzer
Senior Director, Business Development
ashlan.oberholtzer@nhia.org
(571) 814-3755

Mail: NHIA c/o United Bank
PO Box 222831
Chantilly, VA 20153-2831

Fax: 888-206-1532

Please select your area of expertise on the back of this page.

Please select your area of expertise (check all that apply)

Management

- Strategic Business Planning and Analysis
- Business Model Development
- Operations Management:
 - Inventory management
 - Asset tracking
 - Staffing Model Development
 - Other _____
- New Infusion Business Evaluation and Startup:
 - Home Infusion
 - Ambulatory Infusion Suite—Free-standing
 - Ambulatory Infusion Center—Physician Office-based
 - Ambulatory Infusion Center—Hospital-based
 - Other _____
- Ambulatory Infusion Centers/Suites-ongoing strategies and operations
- Staff Recruitment, Retention and Motivational Strategies
- Regulatory Compliance including Policy and Procedure Development, and Training:
 - Federal Law
 - Medicare
 - State Pharmacy Regulations
 - State Nursing Regulations
 - Standards of Clinical Practice
 - State Medicaid Programs:
 - Most states
 - Specific states
- Other _____

Clinical

- Education and Training, Competency Assessment:
 - Nurse—access device placement, care and maintenance

- Nurse—medication administration
- Nurse—PICC and midline insertion
- Pharmacist—clinical monitoring and medication management
- Pharmacist and Pharmacy Technician—sterile compounding
- Dietitian—nutrition clinical monitoring;
- Other _____
- USP <797> Compliance:
 - Facility & Staff Compliance Assessment
 - Construction and Remodeling to USP <797> Standards
 - Quality Assurance Testing
- Other _____

Quality Programs and Procedures

- Policy and Procedure Development and Revision:
 - Pharmacy
 - Nursing
 - Operations
 - Human Resources
 - Regulatory/Compliance
 - Reimbursement
 - Sales and Marketing
 - Other _____
- Accreditation Preparation, including mock- surveys:
 - ACHC
 - CHAP
 - The Joint Commission
 - Other _____
- Quality Improvement Program Development
- Risk Management Program Development
- Other _____

Reimbursement

- Education and Training:
 - Home infusion
 - Ambulatory Infusion Suite—Free-standing
 - Ambulatory Infusion Center—Physician Office-based
 - Ambulatory Infusion Center—Hospital-based
 - Other _____
- Reimbursement Audit
- Profitability Analysis
- Billing and Collections Services:
 - Home infusion
 - Ambulatory Infusion Suite - Free-standing
 - Ambulatory Infusion Center - Physician Office-based
 - Ambulatory Infusion Center - Hospital-based
 - Other _____
- Other

Sales and Marketing

- Education and Training
- Market Analysis
- Sales Plan Development
- Sales Compensation
- Other _____

Information Technology

- Information system selection
- Ad-hoc reporting and analysis
- Education and Training
- Other _____

Other

- Some participating consultants have listed areas of expertise not included in the above category's—please click here to view these "other" areas.
- _____