



November 27, 2018

Dear Colleagues:

On behalf of the NHIA Board of Directors, I am pleased to announce that we have appointed Connie Sullivan, BSPHarm, as President and CEO of the National Home Infusion Association (NHIA), effective December 1, 2018.

Connie's appointment is a clear reflection of the Board's confidence in her ability to embrace new exciting opportunities to advance the association and the industry overall. The combination of Connie's more than twenty-five years of home infusion experience, participation in legislative and regulatory efforts, and strong business acumen makes Connie uniquely qualified to lead NHIA successfully into the future. Connie will be the first pharmacist to hold the position of CEO since NHIA's inception in 1991.

Since joining the association in 2015, Connie has played a crucial role in every facet of the organization, most recently as Vice President of Research and Innovation. She has provided her expertise and leadership in advocating for expanded Medicare coverage of home infusion services, advancing industry data initiatives to improve the quality of patient care, and establishing educational programs to advance the technical capabilities of the industry. Connie has also led efforts by the National Home Infusion Foundation to develop the next generation of home infusion leaders, encourage participation in research, and advance the overall mission of the Foundation.

Prior to joining NHIA, Connie spent fifteen years as National Infusion Director for Heartland IV Care, a national provider of infusion, home health, and hospice care. In this capacity, she was responsible for a large, multi-site pharmacy operation. During this time, she lent her expertise as a volunteer on various NHIA committees including the Standards Committee, Outcomes Task Force, and Government Affairs Committee. In addition, she was a frequent presenter at the association's annual conference and a contributor to INFUSION magazine. Connie obtained her Bachelor of Science in Pharmacy degree from The Ohio State University College of Pharmacy.

With the goal of attaining a professional services payment under Medicare Part B, expanding coverage under Part D, collecting data to advocate for our industry and the patients we serve, and preparing the industry for value-based reimbursement — this is a critical time for the home and specialty infusion industry. The Board has every confidence in Connie's vision for positioning the association and its members for future success.

Please join me in congratulating Connie in her new role and extending our appreciation to the NHIA team for their excellent work in representing the interests of the industry. The future holds

enormous opportunity for home and specialty infusion. I am excited to have Connie at the helm to lead the extraordinary NHIA team.

If you have any questions, please do not hesitate to reach out to me directly at: vrichards@intramedplus.com. Connie can be reached at connie.sullivan@nhia.org.

Varner Richards, PharmD
NHIA Board Chair
CEO, Intramed Plus, Inc.