

# We Have a Solid Chance, But NHIA Needs Your Support

by **Russell Bodoff**  
NHIA Executive Director

I am excited to share with you that the initial feedback from the NHIA Hill day on June 20th has been excellent! Almost all of the NHIA representatives who had meetings with Congressional staff and/or the Members reported very encouraging results. Based on the supportive responses we've received, the confidence of our lead sponsor (Congressman Engel), and the apparent willingness this year to make changes to Medicare, we have a solid chance of finally seeing legislation to fix our nation's home infusion Medicare reimbursement problem.



I do need to be frank, however, with our readership. Getting legislation passed in Congress takes a significant financial commitment—something that still a myriad of home infusion providers have not yet been willing to do. We are all key stakeholders in this critical work and I must appeal to each of you to make just such a pledge!

In many ways the success of this legislation, identified by NHIA's members as their number one priority, is in your hands. Our members indicate that the current flaw in Medicare's home infusion reimbursement costs them over 20 percent of their revenue. I would ask, as you read this note, that you consider carefully what the impact of this legislation could be on your company's revenue and future growth—as well as on the advancement of our field. Now is clearly the time for action. If we do not succeed this year, there is little chance that such legislation will be approved in a presidential election year.

Let me assure you that NHIA will do everything possible to get this legislation passed. This is one of those rare moments when our fate is within our grasp. To achieve success, we need substantial financial support to effectively work this legislation. I urge you to follow-up with me at [russell.bodoff@nhia.org](mailto:russell.bodoff@nhia.org) (or, to make a contribution, visit: [http://www.nhianet.org/legislative\\_defense\\_fund.htm](http://www.nhianet.org/legislative_defense_fund.htm)).

Legislation does not just happen—I thank you for your genuine consideration.

Regards,



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