

NHIA Consultant Network Directory



NHIA Consultant Network

The NHIA Consultant Network is a resource of consultants that can provide professional assistance to support the needs of your business. Here you will find experts in diverse areas that include:

Management: Strategic planning and business model development; New home infusion and Ambulatory Infusion Center/Ambulatory Infusion Suite business start-up; Staffing, recruitment and retention

Clinical: Staff education, training and competency assessment; USP <797> compliance, including facility construction and remodeling

Quality: Policy and procedure development; Regulatory compliance; Quality Improvement program development; Accreditation preparation; Managing risk

Reimbursement: Staff education and training; Surviving an audit; Billing and collections; Profitability analysis

Sales & Marketing: Market analysis; Staff education and training; Sales plan development; Sales compensation

Information Technology: Software selection, Staff education and training, Ad hoc report development and assessment

About NHIA

The National Home Infusion Association (NHIA), headquartered in Alexandria, Virginia, represents companies which provide infusion therapy to patients in their homes as well as companies that manufacture and supply infusion and specialty pharmacy products. Founded in 1991, NHIA established the framework for a collective effort to advance the interests of the home and specialty infusion field. NHIA also advocates on behalf of Medicare patients unable to get home infusion therapy. Through advocacy, education, public relations, research, and collaboration, NHIA advances the interests of patients, providers, manufacturers, and other industry suppliers.

NHIA Consultant Membership

A self-employed individual operating as a singular consultant to businesses in the alternate-site infusion field not otherwise qualified for membership is eligible for this category.

Annual fee of \$800 (Note: All other consulting practices fall under the Supplier Membership) at any time during the year. This includes a listing in the NHIA Consultant Network.

For additional information or to join, contact Ashlan Oberholtzer, Senior Director of Business Development ashlan.oberholtzer@nhia.org (571) 814-3755

NHIA Consultant Network Categories

Management

Strategic Business Planning and Analysis

David Franklin
David Grady
Frank Marr
Glenn Zenner
Holly Simmons
Linda Payne
Tony Powers
Ty Bello

Business Model Development

David Franklin
David Grady
Frank Marr
Glenn Zenner
Holly Simmons
Linda Payne
Tony Powers

Operations Management

Barbara Petroff
David Franklin
David Grady
Frank Marr
Glenn Zenner
Holly Simmons
Kevn McNamara
Linda Payne
Rodney Wright
Tony Powers

New Infusion Business Evaluation and Startup

Barbara Petroff
Deanne Birch
David Franklin
David Grady
Frank Marr
Glenn Zenner
Holly Simmons
Kevn McNamara
Linda Payne
Rodney Wright
Tony Powers

Ambulatory Infusion Centers/Suites-ongoing strategies and operations

Barbara Petroff
David Franklin
David Grady
Holly Simmons
Kevn McNamara
Linda Payne
Rodney Wright

Staff Recruitment, Retention and Motivation Strategies

David Grady
Holly Simmons

Kevn McNamara
Rodney Wright

Regulatory Compliance including Policy and Procedure Development, and Training

Barbara Petroff
David Franklin
David Grady
Deanne Birch
Frank Marr
Holly Simmons
Kevn McNamara

Clinical

Education and Training, Competency Assessment

Barbara Petroff
David Grady
Frank Marr
Holly Simmons
Kevn Simmons

USP <797> Compliance

Barbara Petroff
David Grady
Holly Simmons
Kevn McNamara
Tony Powers

Other

Kevn McNamara

Quality Programs and Procedures

Policy and Procedure Development and Revision

Barbara Petroff
David Franklin
David Grady
Frank Marr
Glenn Zenner
Holly Simmons
Kevn McNamara
Linda Payne
Rodney Wright
Tony Powers

Accreditation Preparation, Including Mock-Surveys

Barbara Petroff
David Franklin
David Grady
Frank Marr
Holly Simmons
Kevn McNamara
Tony Powers

Quality Improvement Program Development

Barbara Petroff
David Franklin
David Grady
Frank Marr

NHIA Consultant Network Categories

Glenn Zenner
Holly Simmons
Kevn McNamara
Tony Powers

Risk Management Program Development

David Grady
Glenn Zenner
Holly Simmons

Other
Deanne Birch

Reimbursement

Education and Training

Deanne Birch
David Franklin
David Grad
Frank Marr
Kevn McNamara
Linda Payne
Margaret Starley
Rodney Wright
Tony Powers

Reimbursement Audit

Deanne Birch
David Grady
Linda Payne
Rodney Wright

Profitability Analysis

David Franklin
David Grady
Frank Marr
Linda Payne
Rodney Wright
Glenn Zenner
Tony Powers

Billing and Collections Services

Deanne Birch
David Franklin
David Grady
Frank Marr
Glenn Zenner
Linda Payne
Margaret Starley
Rodney Wright

Sales and Marketing

Education and Training

David Franklin
David Grady
Holly Simmons
Tony Powers
Ty Bello

Market Analysis

David Franklin
David Grady
Holly Simmons
Ty Bello

Sales Plan Development

David Franklin
David Grady
Holly Simmons
Tony Powers
Ty Bello

Sales Compensation

David Franklin
David Grady
Holly Simmons
Ty Bello

Other

Kevn McNamara
Glenn Zenner
Holly Simmons
Ty Bello

Information Technology

Information System Selection

David Franklin
David Grady
Glenn Zenner
Holly Simmons
Linda Payne
Rodney Wright

Ad-hoc Reporting and Analysis

David Grady
Glenn Zenner

Education and Training

David Grady
Glenn Zenner
Kevn McNamara

Other

Glenn Zenner
Linda Payne

Other

David Franklin
David Grady
Holly Simmons
Kevn Mcnamara
Rodney Wright
Tony Powers

NHIA Consultant Network Members

Barbara Petroff

Title: Principal
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Address: 5426 Alpine Dr.
Livonia, MI 48154

Consulting services to provide assistance with accreditation preparation, policy and procedure development, home infusion and specialty pharmacy startups, performance improvement programs.

Management

Operations Management

- Inventory Management
- Asset tracking

New Infusion Business Evaluation and Startup

- Home Infusion

Ambulatory Infusion Centers/Suites-ongoing strategies and operations

Regulatory Compliance including Policy and Procedure Development, and Training

- Federal Law
- State Pharmacy Regulation

Quality Programs and Procedures

Policy and Procedure Development and Revision

- Pharmacy
- Nursing
- Operations
- Regulatory/Compliance

Accreditation Preparation, including mock- surveys

- ACHC
- The Joint Commission

Quality Improvement Program Development

Clinical

Education and Training, Competency Assessment

- Nurse—medication administration
 - Pharmacist—clinical monitoring and medication management
 - Pharmacist and Pharmacy Technician—sterile compounding
 - Dietitian—nutrition clinical monitoring
- USP <797> Compliance
- Facility & Staff Compliance Assessment
 - Quality Assurance Testing

NHIA Consultant Network Members

David Franklin

Title: President
Company: Advanced Care Consulting Services
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Ray, MI 48096

National health care consulting firm with expertise in revenue cycle management, business performance improvement, audit response, strategic planning, productivity management, ambulatory infusion center business models, and other business related aspects of health care.

Management

Strategic Business Planning and Analysis
Business Model Development
Operations Management

- Staffing Model Development

New Infusion Business Evaluation and Startup

- Home Infusion
- Ambulatory Infusion Suite—Free-standing
- Ambulatory Infusion Center—Physician Office-based
- Ambulatory Infusion Center—Hospital-based
- Ambulatory Infusion Centers/Suites-ongoing strategies and operations

Regulatory Compliance including Policy and Procedure Development, and Training

- Federal Law
- Medicare
- State Pharmacy Regulation
- State Medicaid Programs: Most states

Quality Programs and Procedures

Policy and Procedure Development and Revision
Operations
Regulatory/Compliance
Reimbursement
Sales and Marketing
Accreditation Preparation, including mock- surveys

- ACHC

Quality Improvement Program Development

Reimbursement

Education and Training

- Home infusion
- Ambulatory Infusion Suite—Free-standing
- Ambulatory Infusion Center—Physician Office-based
- Ambulatory Infusion Center—Hospital-based

Reimbursement Audit
Profitability Analysis
Billing and Collections Services

- Home infusion
- Ambulatory Infusion Suite—Free-standing
- Ambulatory Infusion Center—Physician Office-based
- Ambulatory Infusion Center—Hospital-based

Sales and Marketing

Education and Training
Market Analysis
Sales Plan Development
Sales Compensation

Information Technology

Information system selection

NHIA Consultant Network Members

David Grady

Title: President
Company: Spotted Dog Consulting, LLC
Email: davegrady@centurytel.net
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Fax: (406) 752-0443
Address: 785 Northwoods Dr.
Whitefish, MT 59901

Spotted Dog Consulting, LLC, exists solely for the health care business interests of its clients. Working in unison with outpatient health service providers and an ad hoc team of market sectors experts, Dave Grady, President (24 years experience) and seeks to identify issues and challenges within your operational and clinical service environment, outline the scope of the project required to address these issues, and work toward improvements and solutions. The end results meet pre-established objectives for a more efficient, more effective and more responsive business model. You are now better able to serve your patients and respond to the needs of your referring clients.

Management

Strategic Business Planning and Analysis

Business Model Development

Operations Management

- Inventory management
- Asset tracking
- Staffing Model Development

New Infusion Business Evaluation and Startup

- Home Infusion
- Ambulatory Infusion Suite—Free-standing
- Ambulatory Infusion Center—Physician Office-based

Ambulatory Infusion Centers/Suites-ongoing strategies and

operations

Staff Recruitment, Retention and Motivational Strategies

Regulatory Compliance including Policy and Procedure Development, and Training

- Federal Law
- Medicare
- State Pharmacy Regulations

Clinical

Education and Training, Competency Assessment

- Pharmacist—clinical monitoring and medication management
- Pharmacist and Pharmacy Technician—sterile compounding
- Dietitian—nutrition clinical monitoring

USP <797> Compliance

- Facility & Staff Compliance Assessment
- Construction and Remodeling to USP <797> Standards
- Quality Assurance Testing

Quality Programs and Procedures

Policy and Procedure Development and Revision

- Pharmacy
- Nursing
- Operations
- Human Resources
- Regulatory/Compliance
- Reimbursement
- Sales and Marketing

Accreditation Preparation, including mock-surveys

- Other - General Accreditation Preparation

Quality Improvement Program Development

Risk Management Program Development

Reimbursement

Education and Training

- Home infusion
- Ambulatory Infusion Suite—Free-standing
- Ambulatory Infusion Center—Physician Office-based

Reimbursement Audit

Profitability Analysis

Billing and Collections Services

- Home infusion
- Ambulatory Infusion Suite—Free-standing
- Ambulatory Infusion Center—Physician Office-based

Sales and Marketing

Education and Training

Market Analysis

Sales Plan Development

Sales Compensation

Information Technology

Ad-hoc reporting and analysis

Education and Training

- Pharmacy order processing

NHIA Consultant Network Members

Deanne Birch

Title: President
Company: HICAP, Inc.
Email: deanne@hicapinc.com
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Medicare consultant services for Home Infusion and DME Suppliers. Onsite and remote Auditing programs, risk assessment & analysis, action plans, training needs. Monthly Medicare updates. Assistance with RA, CERT, ADR, and ZPIC appeal process and oversight.

Management

New Infusion Business Evaluation and Startup

- Home Infusion

Regulatory Compliance including Policy and Procedure Development, and Training

- Medicare

Quality Programs and Procedures

Other

- Supplier Enrollment and Revalidations

Reimbursement

Education and Training

- Home infusion

Reimbursement Audit

Billing and Collections Services

- Home infusion

NHIA Consultant Network Members

Frank Marr

Title: Principal
Company: Infusion Plus Consultants, LLC
Email: mfmarr@live.com
Phone: (401) 714-2020
Address: 219 Estelle Dr.
West Kingston, RI 02892

National health care consulting firm with expertise in revenue cycle management, business performance improvement, audit response, strategic planning, productivity management, ambulatory infusion center business models, and other business related aspects of health care.

Management

Strategic Business Planning and Analysis
Business Model Development
Operations Management

- Inventory Management
- Asset Tracking
- Staffing Model Development

New Infusion Business Evaluation and Startup

- Home Infusion
- Ambulatory Infusion Suite—Free-standing

Regulatory Compliance including Policy and Procedure Development, and Training

- Federal Law
- Medicare
- State Pharmacy Regulations
- State Medicaid Programs: Most states

Clinical

Education and Training, Competency Assessment

- Pharmacists – Clinical monitoring and medication management
- Pharmacists and Pharmacy Technician – Sterile compounding

Quality Programs and Procedures

Policy and Procedure Development and Revision

- Pharmacy
- Operations
- Regulatory/Compliance

Accreditation Preparation, including mock- surveys

- ACHC
- The Joint Commission
- Other - URAC

Quality Improvement Program Development

Reimbursement

Education and Training

- Home infusion
- Ambulatory Infusion Suite—Free-standing
- Ambulatory Infusion Center—Hospital-based

Profitability Analysis

Billing and Collections Services

- Home infusion

NHIA Consultant Network Members

Glenn Zenner

Company: Zenner Advisors LLC
Email: glenn@zenneradvisors.com
Phone: (262) 269-0685
Address: 520 Sanctuary Ln.
Delafield, WI 53018
Website: zenneradvisors.com

Glenn has 25 year in Home Infusion including multisite clinical, operations, benefit verification, customer service, and intake. He has led many IT system implementations. He can reduce your cost structure and optimize your processes across all areas.

Management

Strategic Business Planning and Analysis
Business Model Development
Operations Management
• Staffing Model Development
New Infusion Business Evaluation and Startup
• Home Infusion

Quality Programs and Procedures

Policy and Procedure Development and Revision
• Pharmacy
• Nursing
• Operations
• Regulatory/Compliance
• Reimbursement
• Sales and Marketing
Quality Improvement Program Development
Risk Management Program Development

Reimbursement

Profitability Analysis
Billing and Collections Services
• Home infusion

Sales and Marketing

Other
• Salesforce.com

Information Technology

Information system selection
Ad-hoc reporting and analysis
Education and Training
Other
• Salesforce.com

NHIA Consultant Network Members

Holly Simmons

Title: CEO/Founder
Company: Cultivate The People Consulting LLC
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Website: www.CultivateThePeople.com

Customized post-acute consulting for pharmacies, physicians, pharma, wholesalers, distributors, GPOs. Areas of expertise include ACHC accreditation preparation, procurement, and infusion/specialty pharmacy operations, including sterile compounding.

Management

Strategic Business Planning and Analysis
Business Model Development
Operations Management

- Inventory Management
- Other - Pharmacy and Non-Pharmacy Procurement and GPO Maximization

New Infusion Business Evaluation and Startup

- Home Infusion
- Free-standing
- Ambulatory Infusion Center—Physician Office-based
- Ambulatory Infusion Center—Hospital-based

Ambulatory Infusion Centers/Suites-ongoing strategies and operations

Staff Recruitment, Retention and Motivational Strategies

Regulatory Compliance including Policy and Procedure Development, and Training

- Federal Law
- State Pharmacy Regulations
- Standards of Clinical Practice
- Other - Post-acute pharmacy operations and compliance

Clinical

Education and Training, Competency Assessment

- Pharmacist – Clinical monitoring and medication management
- Pharmacist and Pharmacy Technician – Sterile compounding

USP <797> Compliance

- Facility & Staff Compliance Assessment

Quality Programs and Procedures

Policy and Procedure Development and Revision

- Pharmacy
- Operations
- Regulatory/Compliance
- Sales and Marketing
- Other - Procurement/Supply Chain

Accreditation Preparation, including mock- surveys

- ACHC

Quality Improvement Program Development
Risk Management Program Development

Sales and Marketing

Education and Training
Market Analysis
Sales Plan Development
Sales Compensation
Other

- Field rep training regarding post-acute pharmacy operations

Information Technology

Information system selection

Other

GPO / Supply Chain Contract Maximization and RFP Process

NHIA Consultant Network Members

Kevn McNamara

Title: Owner-Manager
Company: Clinical Pharmacy Partners
Email: clinrxp@gmail.com
Phone: (813) 857-2841
Fax: (540) 301-0102
Address: 6040 Jonathons Bay Cir.
Tampa, FL 33624
Website: www.clinicalpharmacypartners.com

Let Clinical Pharmacy Partners assist you with development, implementation and education of all facets of pharmacy practice in the alternate site of care. Our unique model of customized policy development and onsite work flow allows us to help you achieve your clinical and accreditation goals.

Management

Operations Management

- Staffing Model Development
- Work Flow

New Infusion Business Evaluation and Startup

- Staff Program Development and Education

Ambulatory Infusion Centers/Suites-ongoing strategies and

operations

Staff Recruitment, Retention and Motivational Strategies

Regulatory Compliance including Policy and Procedure

Development, and Training

- Federal Law
- State Pharmacy Regulations
- Standards of Clinical Practice

Clinical

Education and Training, Competency Assessment

- Nurse—medication administration, medication preparation
- Pharmacist—clinical monitoring and medication management, medication preparation, staff training, accreditation
- Pharmacist and Pharmacy Technician—sterile compounding, hazardous compounding
- Dietitian—nutrition clinical monitoring
- Patient Management

USP <797> Compliance

- Facility & Staff Compliance Assessment
- Quality Assurance Testing

USP 795, 797 and 800 education and compliance

Quality Programs and Procedures

Policy and Procedure Development and Revision

- Pharmacy
- Nursing
- Operations
- Regulatory/Compliance
- Specialty Pharmacy

Accreditation Preparation, including mock- surveys

- ACHC
- CHAP
- The Joint Commission
- CPPA, URAC, PCAB

Quality Improvement Program Development and management

Reimbursement

Education and Training

- Home infusion
- Ambulatory Infusion Suite—Free-standing
- In-Pharmacy AIC

Sales and Marketing

Clinical Training, Patient Programs

Information Technology

Education and Training

- Pharmacy systems

Other

In-services, patient education materials, clinical posters and presentation

NHIA Consultant Network Members

Linda Payne

Title: Sr. Director, AR
Company: Reimbursement Concepts
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Weirton, WV 26062
Website: www.reimbconcepts.com

Reimbursement Concepts specializes in Reimbursement Process Improvement, A/R Management, System Analysis and Implementation, Auditing, Compliance and revenue recognition.

Management

Strategic Business Planning and Analysis
Business Model Development
Operations Management
• Staffing Model Development
New Infusion Business Evaluation and Startup
• Home Infusion
• Ambulatory Infusion Suite—Free-standing
• Ambulatory Infusion Center—Physician Office-based
• Ambulatory Infusion Center—Hospital-based
• Other - DME
Ambulatory Infusion Centers/Suites-ongoing strategies and operations
Regulatory Compliance including Policy and Procedure
Development, and Training
• Medicare

Quality Programs and Procedures

Policy and Procedure Development and Revision
• Reimbursement

Reimbursement

Education and Training
• Home infusion
• Ambulatory Infusion Suite—Free-standing
• Ambulatory Infusion Center—Physician Office-based
• Ambulatory Infusion Center—Hospital-based
• Other - DME
Reimbursement Audit
Profitability Analysis
Billing and Collections Services
• Home infusion
• Ambulatory Infusion Suite—Free-standing
• Ambulatory Infusion Center—Physician Office-based
• Ambulatory Infusion Center—Hospital-based

Information Technology

Other
• CPR+ Specialists

Other

Software Implementation

NHIA Consultant Network Members

Margaret Starley

Title: President
Company: Medical Accounts Receivable Solutions, Inc.
Email: mars@marsadvantage.com
Phone: (888) 988-6277
Fax: (714) 903-1667
Address: 7077 Oranewood Ave. Suite 100
Garden Grove, CA 92841
Website: www.marsadvantage.com

MARS is a revenue cycle management company offering billing and collection services to home infusion and specialty pharmacy providers. MARS expertise is in collecting aged AR for companies with staffing shortages or operational issues due to reorganizations or acquisitions.

Reimbursement

Revenue Cycle Management Services

- Home infusion and Specialty Pharmacy

NHIA Consultant Network Members

Rodney Wright

Title: President/Owner
Company: TANYR Healthcare Solutions
Email: rodney@tanyrhealthcare.com
Phone: (844) 826-9742
Address: 669 Airport Fwy. Suite 401
Hurst, TX 76053
Website: www.tanyrhealthcare.com

TANYR delivers a full-range of services including intake, billing, collection and cash application as a supplement to existing staff or as an outsourced solution in addition to our consulting services. Call us to learn more!

Management

Operations Management

- Staffing Model Development
- Work flow

New Infusion Business Evaluation and Startup

- Home Infusion
- Ambulatory Infusion Suite—Free-standing
- Ambulatory Infusion Center—Physician Office-based
- Ambulatory Infusion Center—Hospital-based

Ambulatory Infusion Centers/Suites-ongoing strategies and

operations

Staff Recruitment, Retention and Motivational Strategies

Regulatory Compliance including Policy and Procedure

Development, and Training

- Medicare

Quality Programs and Procedures

Policy and Procedure Development and Revision

- Reimbursement
- Medicare, Customer Service

Reimbursement

Education and Training

- Home infusion
- Ambulatory Infusion Suite—Free-standing
- Ambulatory Infusion Center—Physician Office-based
- Ambulatory Infusion Center—Hospital-based
- Specialty Pharmacy
- Other, please inquire for more details

Reimbursement Audit

Profitability Analysis

Billing and Collections Services

- Home infusion
- Ambulatory Infusion Suite—Free-standing
- Ambulatory Infusion Center—Physician Office-based
- Ambulatory Infusion Center—Hospital-based
- Specialty Pharmacy
- Other, please inquire for more details

Other, please inquire for more details

Information Technology

Information system selection

Ad-hoc reporting and analysis

Other, please inquire for more details

Other

Consolidation, Merger & Acquisition Preparation &

Post-Acquisition Implementation

NEW Revenue Cycle System – R2

NHIA Consultant Network Members

Tony Powers

Title: President
Company: Powers Healthcare Consulting
Email: tonypower57@gmail.com
Phone: (901) 488-2901
Address: 1642 Tartan Ln.
Collierville, TN 38017

Tony has more than 30 years experience in the home infusion industry. In 1988 he founded Medical Alternatives which subsequently merged with the Baptist Memorial Healthcare System of Memphis, TN. Tony continues to serve as its CEO. Tony is also a Professor with the University Of Tennessee College Of Pharmacy.

As a charter member of The National Home Infusion Association (NHIA), he served on the board of directors from 1997-2003, as President from 1999-2000, and in 2009 received the Gene Graves Lifetime Achievement Award. He continues to be active with NHIA as a founding member of the National Home Infusion Foundation (NHIF) board. As a charter member of The National Home Infusion Association (NHIA), he served on the board of directors from 1997-2003, as President from 1999-2000, and in 2009 received the Gene Graves Lifetime Achievement Award. He continues to be active with NHIA as a founding member of the National Home Infusion Foundation (NHIF) board.

Tony worked as a surveyor for The Joint Commission (TJC) from 1993-2002 and has continued to work with TJC in an advisory capacity. With extensive knowledge and experience with healthcare system affiliated home infusion pharmacies; he facilitates leadership development, market specific strategic planning, operational assessments, performance measure implementation including clinical, operational, and customer satisfaction indicators, marketing and sales strategies, regulatory and accreditation compliance and conducts due diligence as a component of merger and acquisitions.

Management

Strategic Business Planning and Analysis
Business Model Development
Operations Management
• Staffing Model Development
New Infusion Business Evaluation and Startup
• Home Infusion

Clinical

Education and Training, Competency Assessment
• Pharmacist – Clinical monitoring and medication management
USP <797> Compliance
• Facility & Staff Compliance Assessment

Quality Programs and Procedures

Policy and Procedure Development and Revision
• Pharmacy
• Operations
• The Joint Commission
Quality Improvement Program Development

Reimbursement

Education and Training
• Home infusion
Profitability Analysis

Sales and Marketing

Education and Training
Sales Plan Development

Other

Merger and Acquisitions

NHIA Consultant Network Members

Ty Bello

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Spencerville, IN 46788
Website: www.teamatworkcoaching.com

Ty Bello is the President and Founder of Team@Work and a Registered Corporate Coach with the Worldwide Association of Business Coaches. Ty is a highly sought-after speaker and provides relevant and best in class information during his presentations and during his one on one coaching.

Ty has over 25 years of HME and Infusion Business Optimization Experience as a sales professional, leader, and coach. Ty coaches Infusion Owners, Leaders and Team Members and raises the bar in their performance and business metrics. Ty also continues to carry the bag and logs in over 400 Sales Calls per year Coaching Sales Professionals.

Team@Work is a Coaching and Business Services Organization that exists to serve businesses as they maneuver through the everyday ebb and flow of running a highly – focused organization and team. Our roots are based in business coaching and we believe that businesses and team members are not broken, but are occasionally misguided and slightly off course.

Our goal is to motivate and coach them to the correct path toward even greater success and team dynamics. We provide Coaching and Execution Strategies in Sales, Organizational Health, Leadership and Team Development, and Strategic Planning.

Management

Strategic Business Planning and Analysis

Sales and Marketing

Education and Training

Market Analysis

Sales Plan Development

Sales Compensation

Other

- Sales Coaching and Leadership

